## **Local Market Update – March 2024**

A RESEARCH TOOL PROVIDED BY **MIDWEST REAL ESTATE DATA LLC**RESIDENTIAL ACTIVITY ONLY | Data current as of April 14, 2024



## **McHenry County**

- 19.3%

- 9.8%

- 12.3%

Change in **New Listings** All Properties

Change in Closed Sales All Properties

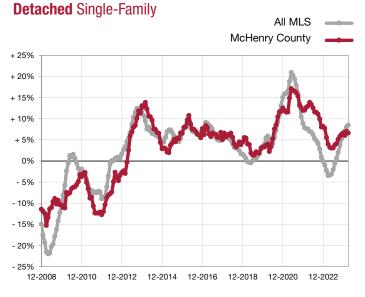
Change in Inventory of Homes
All Properties

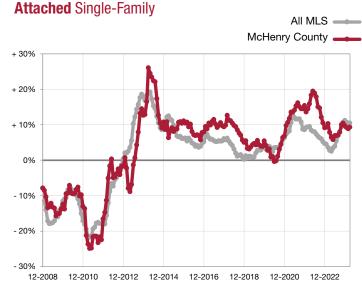
| <b>Detached</b> Single-Family                    | March     |           |         | Trailing 12 Months |           |         |
|--|-----------|-----------|---------|--------------------|-----------|---------|
|  | 3-2023    | 3-2024    | +/-     | 3-2023             | 3-2024    | +/-     |
| New Listings                                     | 408       | 323       | - 20.8% | 5,165              | 4,424     | - 14.3% |
| Under Contract (includes Contingent and Pending) | 305       | 310       | + 1.6%  | 3,767              | 3,381     | - 10.2% |
| Closed Sales                                     | 265       | 266       | + 0.4%  | 3,936              | 3,347     | - 15.0% |
| Median Sales Price*                              | \$320,000 | \$350,000 | + 9.4%  | \$330,000          | \$346,000 | + 4.8%  |
| Average Sales Price*                             | \$339,437 | \$374,490 | + 10.3% | \$347,660          | \$368,082 | + 5.9%  |
| Percent of Original List Price Received*         | 98.9%     | 98.7%     | - 0.2%  | 99.1%              | 99.3%     | + 0.2%  |
| Average Market Time                              | 57        | 47        | - 17.5% | 36                 | 38        | + 5.6%  |
| Inventory of Homes for Sale at Month End         | 356       | 294       | - 17.4% |                    |           |         |

| <b>Attached</b> Single-Family                    |           | March     |         |           | Trailing 12 Months |         |  |
|--|-----------|-----------|---------|-----------|--------------------|---------|--|
|  | 3-2023    | 3-2024    | +/-     | 3-2023    | 3-2024             | +/-     |  |
| New Listings                                     | 111       | 96        | - 13.5% | 1,310     | 1,052              | - 19.7% |  |
| Under Contract (includes Contingent and Pending) | 107       | 84        | - 21.5% | 1,085     | 910                | - 16.1% |  |
| Closed Sales                                     | 93        | 57        | - 38.7% | 1,117     | 947                | - 15.2% |  |
| Median Sales Price*                              | \$232,000 | \$246,990 | + 6.5%  | \$225,000 | \$243,000          | + 8.0%  |  |
| Average Sales Price*                             | \$231,280 | \$248,722 | + 7.5%  | \$222,302 | \$240,109          | + 8.0%  |  |
| Percent of Original List Price Received*         | 98.6%     | 99.6%     | + 1.0%  | 99.4%     | 100.2%             | + 0.8%  |  |
| Average Market Time                              | 59        | 28        | - 52.5% | 32        | 28                 | - 12.5% |  |
| Inventory of Homes for Sale at Month End         | 66        | 76        | + 15.2% |           |                    |         |  |

<sup>\*</sup> Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*





<sup>\*\*</sup> Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.