## Local Market Update – November 2022

A RESEARCH TOOL PROVIDED BY **MIDWEST REAL ESTATE DATA LLC** RESIDENTIAL ACTIVITY ONLY | Data current as of December 14, 2022



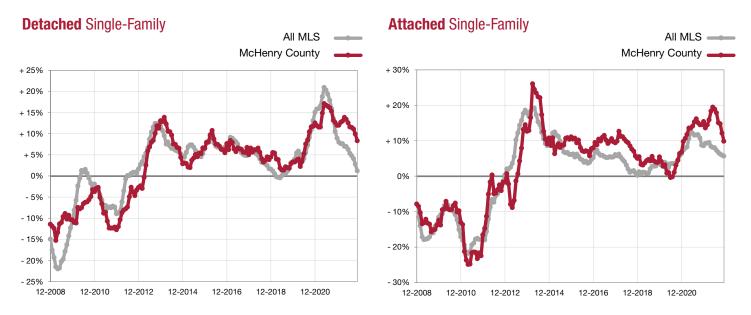
| <b>McHenry County</b> | - 29.8%  | - 28.4%  | - 0.3%   |  |
|-----------------------|--|--|--|--|
|                       | Change in<br><b>New Listings</b><br>All Properties | Change in<br><b>Closed Sales</b><br>All Properties | Change in<br><b>Inventory of Homes</b><br>All Properties |  |

| Detached Single-Family                           | 1         | November  |         |           | Trailing 12 Months |         |  |
|--|-----------|-----------|---------|-----------|--------------------|---------|--|
|  | 11-2021   | 11-2022   | +/-     | 11-2021   | 11-2022            | +/-     |  |
| New Listings                                     | 362       | 246       | - 32.0% | 6,335     | 5,359              | - 15.4% |  |
| Under Contract (includes Contingent and Pending) | 327       | 192       | - 41.3% | 5,141     | 4,045              | - 21.3% |  |
| Closed Sales                                     | 415       | 302       | - 27.2% | 5,232     | 4,293              | - 17.9% |  |
| Median Sales Price*                              | \$302,135 | \$321,250 | + 6.3%  | \$290,000 | \$325,000          | + 12.1% |  |
| Average Sales Price*                             | \$318,298 | \$330,192 | + 3.7%  | \$312,770 | \$344,194          | + 10.0% |  |
| Percent of Original List Price Received*         | 98.1%     | 97.0%     | - 1.1%  | 99.4%     | 99.5%              | + 0.1%  |  |
| Average Market Time                              | 41        | 48        | + 17.1% | 37        | 34                 | - 8.1%  |  |
| Inventory of Homes for Sale at Month End         | 483       | 501       | + 3.7%  |           |                    |         |  |

| Attached Single-Family                           | 1         | November  |         |           | Trailing 12 Months |         |  |
|--|-----------|-----------|---------|-----------|--------------------|---------|--|
|  | 11-2021   | 11-2022   | +/-     | 11-2021   | 11-2022            | +/-     |  |
| New Listings                                     | 114       | 88        | - 22.8% | 1,661     | 1,406              | - 15.4% |  |
| Under Contract (includes Contingent and Pending) | 101       | 63        | - 37.6% | 1,399     | 1,170              | - 16.4% |  |
| Closed Sales                                     | 121       | 82        | - 32.2% | 1,367     | 1,223              | - 10.5% |  |
| Median Sales Price*                              | \$200,000 | \$214,950 | + 7.5%  | \$192,500 | \$221,050          | + 14.8% |  |
| Average Sales Price*                             | \$208,460 | \$208,723 | + 0.1%  | \$196,891 | \$217,583          | + 10.5% |  |
| Percent of Original List Price Received*         | 98.9%     | 97.6%     | - 1.3%  | 99.4%     | 99.8%              | + 0.4%  |  |
| Average Market Time                              | 28        | 35        | + 25.0% | 32        | 29                 | - 9.4%  |  |
| Inventory of Homes for Sale at Month End         | 132       | 112       | - 15.2% |           |                    |         |  |

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

## Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.