Local Market Update – September 2021

A RESEARCH TOOL PROVIDED BY **MIDWEST REAL ESTATE DATA LLC** RESIDENTIAL ACTIVITY ONLY | Data current as of October 14, 2021



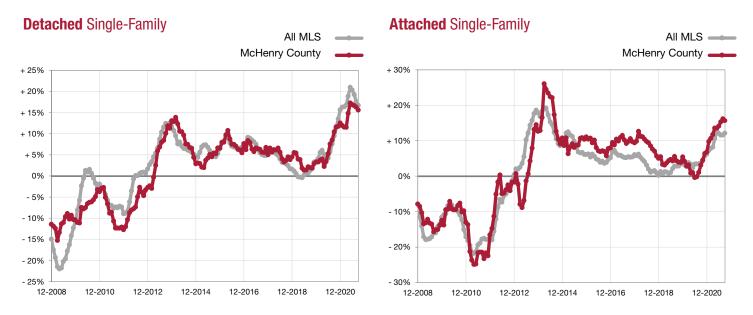
McHenry County	- 5.0%	- 9.4%	- 20.3%		
	Change in	Change in	Change in		
	New Listings	Closed Sales	Inventory of Homes		
	All Properties	All Properties	All Properties		

Detached Single-Family	S	September			Trailing 12 Months		
	9-2020	9-2021	+/-	9-2020	9-2021	+/-	
New Listings	590	550	- 6.8%	6,595	6,364	- 3.5%	
Under Contract (includes Contingent and Pending)	509	408	- 19.8%	5,034	5,174	+ 2.8%	
Closed Sales	562	488	- 13.2%	4,803	5,323	+ 10.8%	
Median Sales Price*	\$268,000	\$294,500	+ 9.9%	\$254,900	\$285,000	+ 11.8%	
Average Sales Price*	\$283,971	\$317,497	+ 11.8%	\$267,203	\$306,659	+ 14.8%	
Percent of Original List Price Received*	97.1%	99.0%	+ 2.0%	95.8%	99.3%	+ 3.7%	
Average Market Time	70	24	- 65.7%	84	39	- 53.6%	
Inventory of Homes for Sale at Month End	771	612	- 20.6%				

S	September			Trailing 12 Months		
9-2020	9-2021	+/-	9-2020	9-2021	+/-	
136	140	+ 2.9%	1,437	1,615	+ 12.4%	
106	125	+ 17.9%	1,149	1,360	+ 18.4%	
116	126	+ 8.6%	1,113	1,343	+ 20.7%	
\$179,950	\$210,000	+ 16.7%	\$167,000	\$189,000	+ 13.2%	
\$184,531	\$206,943	+ 12.1%	\$170,469	\$193,485	+ 13.5%	
96.8%	99.1%	+ 2.4%	96.3%	99.2%	+ 3.0%	
45	23	- 48.9%	60	35	- 41.7%	
163	132	- 19.0%				
	9-2020 136 106 116 \$179,950 \$184,531 96.8% 45	9-2020 9-2021 136 140 106 125 116 126 \$179,950 \$210,000 \$184,531 \$206,943 96.8% 99.1% 45 23	9-2020 9-2021 + / - 136 140 + 2.9% 106 125 + 17.9% 116 126 + 8.6% \$179,950 \$210,000 + 16.7% \$184,531 \$206,943 + 12.1% 96.8% 99.1% + 2.4% 45 23 - 48.9%	9-2020 9-2021 + / - 9-2020 136 140 + 2.9% 1,437 106 125 + 17.9% 1,149 116 126 + 8.6% 1,113 \$179,950 \$210,000 + 16.7% \$167,000 \$184,531 \$206,943 + 12.1% \$170,469 96.8% 99.1% + 2.4% 96.3% 45 23 - 48.9% 60	9-2020 9-2021 + / - 9-2020 9-2021 136 140 + 2.9% 1,437 1,615 106 125 + 17.9% 1,149 1,360 116 126 + 8.6% 1,113 1,343 \$179,950 \$210,000 + 16.7% \$167,000 \$189,000 \$184,531 \$206,943 + 12.1% \$170,469 \$193,485 96.8% 99.1% + 2.4% 96.3% 99.2% 45 23 - 48.9% 60 35	

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.