Local Market Update – October 2021

A RESEARCH TOOL PROVIDED BY **MIDWEST REAL ESTATE DATA LLC** RESIDENTIAL ACTIVITY ONLY | Data current as of November 14, 2021



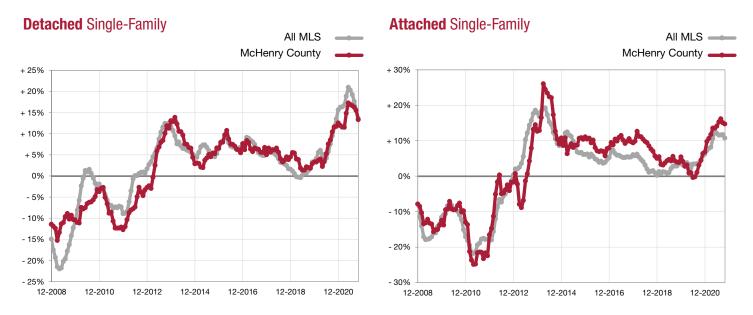
McHenry County	- 8.1% - 14.7%		- 27.1%		
	Change in New Listings All Properties	Change in Closed Sales All Properties	Change in Inventory of Homes All Properties		

Detached Single-Family		October			Trailing 12 Months		
	10-2020	10-2021	+/-	10-2020	10-2021	+/-	
New Listings	549	475	- 13.5%	6,574	6,304	- 4.1%	
Under Contract (includes Contingent and Pending)	419	427	+ 1.9%	5,127	5,179	+ 1.0%	
Closed Sales	551	448	- 18.7%	4,971	5,224	+ 5.1%	
Median Sales Price*	\$267,000	\$294,978	+ 10.5%	\$257,500	\$287,500	+ 11.7%	
Average Sales Price*	\$284,783	\$323,800	+ 13.7%	\$270,520	\$310,447	+ 14.8%	
Percent of Original List Price Received*	97.8%	98.5%	+ 0.7%	96.1%	99.4%	+ 3.4%	
Average Market Time	56	37	- 33.9%	82	37	- 54.9%	
Inventory of Homes for Sale at Month End	762	535	- 29.8%				

Attached Single-Family		October			Trailing 12 Months		
	10-2020	10-2021	+/-	10-2020	10-2021	+/-	
New Listings	140	158	+ 12.9%	1,460	1,635	+ 12.0%	
Under Contract (includes Contingent and Pending)	102	117	+ 14.7%	1,156	1,374	+ 18.9%	
Closed Sales	117	122	+ 4.3%	1,128	1,348	+ 19.5%	
Median Sales Price*	\$175,000	\$191,500	+ 9.4%	\$168,000	\$190,000	+ 13.1%	
Average Sales Price*	\$183,034	\$193,909	+ 5.9%	\$172,405	\$194,430	+ 12.8%	
Percent of Original List Price Received*	97.2%	98.3%	+ 1.1%	96.5%	99.3%	+ 2.9%	
Average Market Time	54	29	- 46.3%	60	33	- 45.0%	
Inventory of Homes for Sale at Month End	169	144	- 14.8%				

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.