Local Market Update – January 2021

A RESEARCH TOOL PROVIDED BY **MIDWEST REAL ESTATE DATA LLC**RESIDENTIAL ACTIVITY ONLY | Data current as of February 14, 2021



McHenry County

- 30.3%

+ 25.1%

- 66.4%

Change in **New Listings** All Properties

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Change in Closed Sales All Properties

Change in Inventory of Homes All Properties

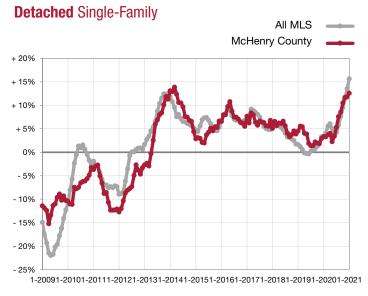
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| Detached Single-Family | | January | | | I railing 12 Months | | |
|--|-----------|-----------|---------|-----------|---------------------|---------|--|
| | 1-2020 | 1-2021 | +/- | 1-2020 | 1-2021 | +/- | |
| New Listings | 514 | 348 | - 32.3% | 7,473 | 6,362 | - 14.9% | |
| Under Contract (includes Contingent and Pending) | 313 | 329 | + 5.1% | 4,427 | 5,337 | + 20.6% | |
| Closed Sales | 215 | 273 | + 27.0% | 4,390 | 5,241 | + 19.4% | |
| Median Sales Price* | \$232,500 | \$270,000 | + 16.1% | \$239,900 | \$260,000 | + 8.4% | |
| Average Sales Price* | \$247,222 | \$289,096 | + 16.9% | \$253,689 | \$274,644 | + 8.3% | |
| Percent of Original List Price Received* | 93.4% | 96.7% | + 3.5% | 95.5% | 96.7% | + 1.3% | |
| Average Market Time | 116 | 61 | - 47.4% | 80 | 74 | - 7.5% | |
| Inventory of Homes for Sale at Month End | 1,185 | 373 | - 68.5% | | | | |

| Attached Single-Family | January | | | Trailing 12 Months | | |
|--|-----------|-----------|---------|---------------------------|-----------|---------|
| | 1-2020 | 1-2021 | +/- | 1-2020 | 1-2021 | +/- |
| New Listings | 120 | 94 | - 21.7% | 1,561 | 1,456 | - 6.7% |
| Under Contract (includes Contingent and Pending) | 75 | 94 | + 25.3% | 1,097 | 1,223 | + 11.5% |
| Closed Sales | 52 | 61 | + 17.3% | 1,105 | 1,177 | + 6.5% |
| Median Sales Price* | \$170,950 | \$175,000 | + 2.4% | \$165,000 | \$170,450 | + 3.3% |
| Average Sales Price* | \$166,456 | \$183,158 | + 10.0% | \$167,852 | \$176,710 | + 5.3% |
| Percent of Original List Price Received* | 95.0% | 95.9% | + 0.9% | 96.2% | 96.8% | + 0.6% |
| Average Market Time | 80 | 52 | - 35.0% | 55 | 57 | + 3.6% |
| Inventory of Homes for Sale at Month End | 194 | 90 | - 53.6% | | | |

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**





^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.