Local Market Update – January 2022

A RESEARCH TOOL PROVIDED BY **MIDWEST REAL ESTATE DATA LLC** RESIDENTIAL ACTIVITY ONLY | Data current as of February 14, 2022



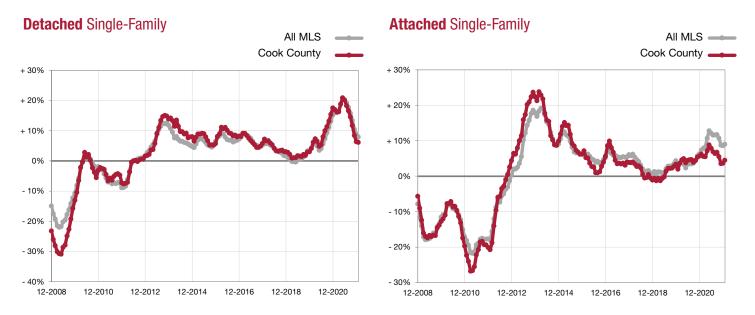
| | - 19.8% | + 4.9% | - 34.3% | |
|-------------|----------------------------------|---------------------------|---------------------------------|--|
| Cook County | Change in New Listings | Change in Closed Sales | Change in Inventory of Homes | |
| | All Properties | All Properties | All Properties | |

| Detached Single-Family | January | | | Trailing 12 Months | | |
|--|-----------|-----------|---------|--------------------|-----------|---------|
| | 1-2021 | 1-2022 | +/- | 1-2021 | 1-2022 | +/- |
| New Listings | 3,445 | 2,978 | - 13.6% | 55,671 | 56,724 | + 1.9% |
| Under Contract (includes Contingent and Pending) | 2,682 | 2,512 | - 6.3% | 36,859 | 38,162 | + 3.5% |
| Closed Sales | 2,179 | 2,224 | + 2.1% | 35,834 | 38,524 | + 7.5% |
| Median Sales Price* | \$285,000 | \$300,500 | + 5.4% | \$287,000 | \$323,000 | + 12.5% |
| Average Sales Price* | \$373,616 | \$399,009 | + 6.8% | \$377,821 | \$430,546 | + 14.0% |
| Percent of Original List Price Received* | 97.1% | 97.4% | + 0.3% | 96.5% | 99.1% | + 2.7% |
| Average Market Time | 74 | 58 | - 21.6% | 81 | 49 | - 39.5% |
| Inventory of Homes for Sale at Month End | 5,239 | 4,070 | - 22.3% | | | |

| Attached Single-Family | January | | | Trailing 12 Months | | |
|--|-----------|-----------|---------|--------------------|-----------|---------|
| | 1-2021 | 1-2022 | +/- | 1-2021 | 1-2022 | +/- |
| New Listings | 4,632 | 3,502 | - 24.4% | 57,447 | 58,307 | + 1.5% |
| Under Contract (includes Contingent and Pending) | 2,567 | 2,503 | - 2.5% | 27,793 | 35,500 | + 27.7% |
| Closed Sales | 1,731 | 1,878 | + 8.5% | 26,839 | 35,774 | + 33.3% |
| Median Sales Price* | \$239,500 | \$251,000 | + 4.8% | \$250,000 | \$268,000 | + 7.2% |
| Average Sales Price* | \$334,825 | \$341,130 | + 1.9% | \$322,586 | \$352,646 | + 9.3% |
| Percent of Original List Price Received* | 95.7% | 96.3% | + 0.6% | 96.3% | 97.4% | + 1.1% |
| Average Market Time | 84 | 86 | + 2.4% | 74 | 68 | - 8.1% |
| Inventory of Homes for Sale at Month End | 8,422 | 4,901 | - 41.8% | | | |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.