Local Market Update – February 2022

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC RESIDENTIAL ACTIVITY ONLY | Data current as of March 14, 2022



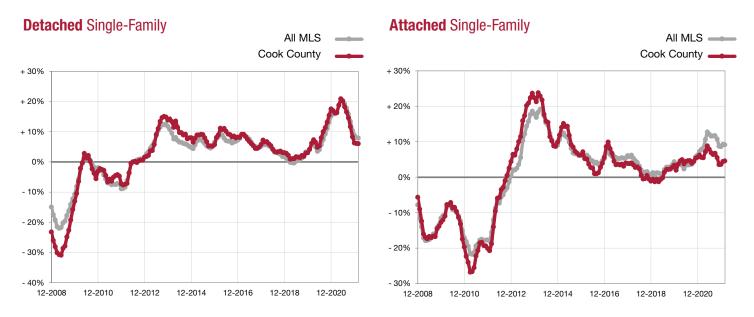
| Cook County | - 6.7% | + 4.6% | - 29.9% |
|--------------------|--|--|--|
| | Change in New Listings All Properties | Change in Closed Sales All Properties | Change in Inventory of Homes All Properties |
| | | • | • |

| Detached Single-Family | February | | | Trailing 12 Months | | |
|--|-----------|-----------|---------|--------------------|-----------|---------|
| | 2-2021 | 2-2022 | +/- | 2-2021 | 2-2022 | +/- |
| New Listings | 3,260 | 3,330 | + 2.1% | 53,745 | 56,920 | + 5.9% |
| Under Contract (includes Contingent and Pending) | 2,841 | 2,643 | - 7.0% | 36,994 | 37,893 | + 2.4% |
| Closed Sales | 2,075 | 2,083 | + 0.4% | 36,103 | 38,547 | + 6.8% |
| Median Sales Price* | \$287,500 | \$301,500 | + 4.9% | \$290,000 | \$324,900 | + 12.0% |
| Average Sales Price* | \$374,337 | \$405,668 | + 8.4% | \$380,600 | \$432,132 | + 13.5% |
| Percent of Original List Price Received* | 97.5% | 98.0% | + 0.5% | 96.6% | 99.1% | + 2.6% |
| Average Market Time | 84 | 62 | - 26.2% | 80 | 47 | - 41.3% |
| Inventory of Homes for Sale at Month End | 4,709 | 4,056 | - 13.9% | | | |

| Attached Single-Family | February | | | Trailing 12 Months | | |
|--|-----------|-----------|---------|--------------------|-----------|---------|
| | 2-2021 | 2-2022 | +/- | 2-2021 | 2-2022 | +/- |
| New Listings | 4,491 | 3,903 | - 13.1% | 57,399 | 57,826 | + 0.7% |
| Under Contract (includes Contingent and Pending) | 3,015 | 2,816 | - 6.6% | 28,446 | 35,314 | + 24.1% |
| Closed Sales | 1,792 | 1,962 | + 9.5% | 27,098 | 35,956 | + 32.7% |
| Median Sales Price* | \$250,000 | \$260,000 | + 4.0% | \$251,000 | \$269,000 | + 7.2% |
| Average Sales Price* | \$320,689 | \$357,918 | + 11.6% | \$322,983 | \$354,378 | + 9.7% |
| Percent of Original List Price Received* | 96.0% | 97.3% | + 1.4% | 96.4% | 97.5% | + 1.1% |
| Average Market Time | 94 | 89 | - 5.3% | 73 | 68 | - 6.8% |
| Inventory of Homes for Sale at Month End | 8,190 | 4,991 | - 39.1% | | | |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.