

Local Market Update – May 2013

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
RESIDENTIAL ACTIVITY ONLY | Data current as of June 14, 2013



Cook County

+ 6.1%

Change in
New Listings
All Properties

+ 29.0%

Change in
Closed Sales
All Properties

- 40.4%

Change in
Inventory of Homes
All Properties

Detached Single-Family

	May			Trailing 12 Mos.		
	5-2012	5-2013	+ / -	5-2012	5-2013	+ / -
New Listings	5,238	5,437	+ 3.8%	52,021	52,011	- 0.0%
Under Contract (includes Contingent and Pending)	2,893	4,200	+ 45.2%	25,267	33,817	+ 33.8%
Closed Sales	2,601	3,239	+ 24.5%	23,769	30,506	+ 28.3%
Median Sales Price*	\$170,000	\$181,000	+ 6.5%	\$160,000	\$162,500	+ 1.6%
Average Sales Price*	\$259,354	\$280,431	+ 8.1%	\$245,303	\$247,390	+ 0.9%
Percent of Original List Price Received*	90.0%	94.5%	+ 5.0%	87.6%	90.8%	+ 3.7%
Average Market Time	154	110	- 28.4%	153	130	- 14.7%
Inventory of Homes for Sale at Month End	18,565	11,936	- 35.7%	--	--	--

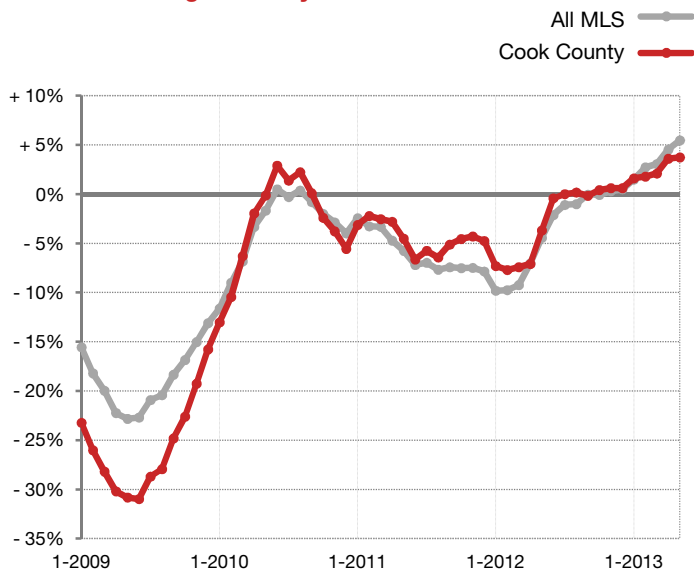
Attached Single-Family

	May			Trailing 12 Mos.		
	5-2012	5-2013	+ / -	5-2012	5-2013	+ / -
New Listings	3,781	4,132	+ 9.3%	41,721	39,205	- 6.0%
Under Contract (includes Contingent and Pending)	2,313	3,286	+ 42.1%	20,426	27,973	+ 36.9%
Closed Sales	2,229	2,991	+ 34.2%	19,064	25,410	+ 33.3%
Median Sales Price*	\$164,625	\$189,000	+ 14.8%	\$148,950	\$154,000	+ 3.4%
Average Sales Price*	\$234,189	\$249,022	+ 6.3%	\$216,649	\$227,904	+ 5.2%
Percent of Original List Price Received*	89.1%	94.8%	+ 6.4%	86.9%	91.0%	+ 4.8%
Average Market Time	157	109	- 30.9%	179	136	- 23.8%
Inventory of Homes for Sale at Month End	15,276	8,238	- 46.1%	--	--	--

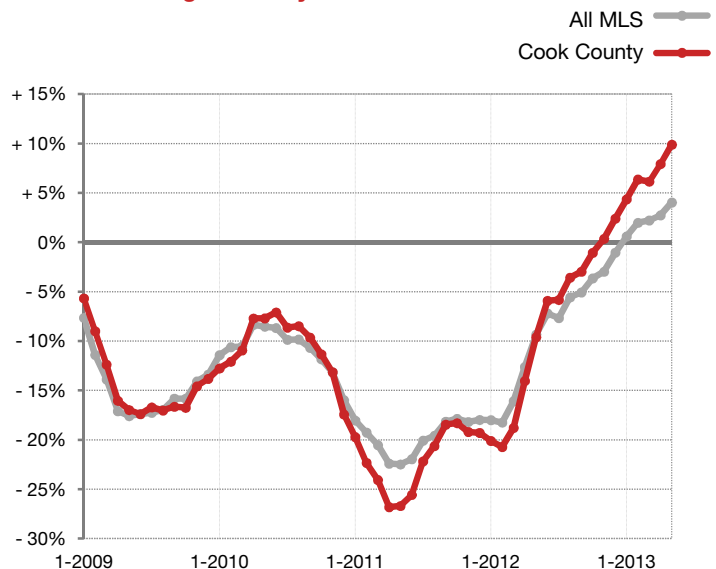
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from Midwest Real Estate Data LLC. Powered by 10K Research and Marketing.