

Local Market Update – June 2014

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
RESIDENTIAL ACTIVITY ONLY | Data current as of July 13, 2014



Cook County

+ 14.6%

Change in
New Listings
All Properties

+ 0.8%

Change in
Closed Sales
All Properties

- 7.3%

Change in
Inventory of Homes
All Properties

Detached Single-Family

	June			Trailing 12 Mos.		
	6-2013	6-2014	+ / -	6-2013	6-2014	+ / -
New Listings	5,167	5,932	+ 14.8%	52,202	54,646	+ 4.7%
Under Contract (includes Contingent and Pending)	3,185	3,588	+ 12.7%	32,121	32,934	+ 2.5%
Closed Sales	3,333	3,271	- 1.9%	31,056	32,279	+ 3.9%
Median Sales Price*	\$213,000	\$225,000	+ 5.6%	\$165,000	\$187,000	+ 13.3%
Average Sales Price*	\$318,893	\$322,106	+ 1.0%	\$251,213	\$275,197	+ 9.5%
Percent of Original List Price Received*	94.3%	94.2%	- 0.1%	91.2%	93.7%	+ 2.8%
Average Market Time	102	84	- 17.8%	127	98	- 22.8%
Inventory of Homes for Sale at Month End	14,368	13,440	- 6.5%	--	--	--

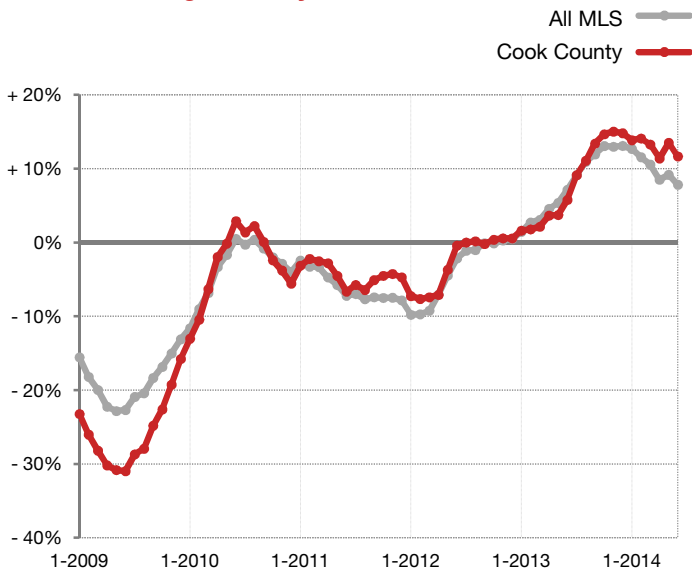
Attached Single-Family

	June			Trailing 12 Mos.		
	6-2013	6-2014	+ / -	6-2013	6-2014	+ / -
New Listings	3,838	4,390	+ 14.4%	39,466	42,276	+ 7.1%
Under Contract (includes Contingent and Pending)	2,746	2,947	+ 7.3%	27,015	27,685	+ 2.5%
Closed Sales	2,821	2,931	+ 3.9%	25,942	27,540	+ 6.2%
Median Sales Price*	\$207,000	\$221,500	+ 7.0%	\$157,000	\$190,000	+ 21.0%
Average Sales Price*	\$268,447	\$289,073	+ 7.7%	\$231,169	\$261,289	+ 13.0%
Percent of Original List Price Received*	94.8%	95.7%	+ 0.9%	91.5%	95.1%	+ 3.9%
Average Market Time	103	71	- 30.9%	131	88	- 32.7%
Inventory of Homes for Sale at Month End	9,561	8,744	- 8.5%	--	--	--

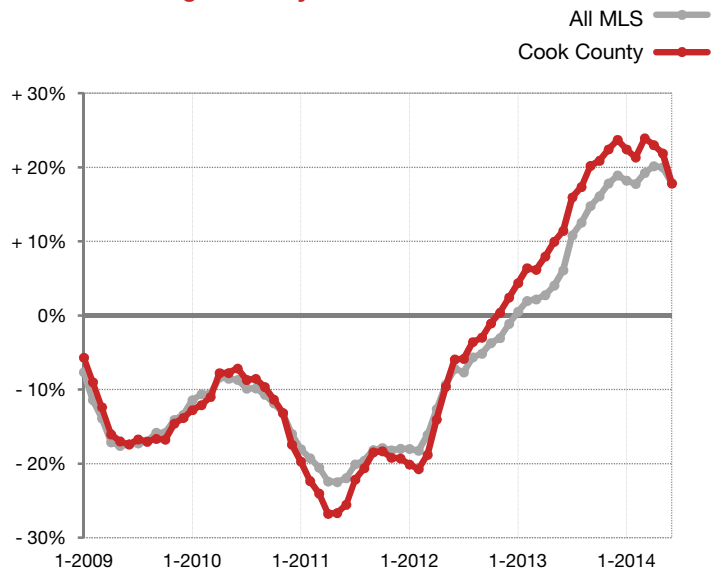
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from Midwest Real Estate Data LLC. Powered by 10K Research and Marketing.