

Local Market Update – June 2013

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
RESIDENTIAL ACTIVITY ONLY | Data current as of July 14, 2013



Cook County

+ 5.1%

Change in
New Listings
All Properties

+ 16.8%

Change in
Closed Sales
All Properties

- 38.6%

Change in
Inventory of Homes
All Properties

Detached Single-Family

	June			Trailing 12 Mos.		
	6-2012	6-2013	+ / -	6-2012	6-2013	+ / -
New Listings	4,975	5,161	+ 3.7%	52,030	52,192	+ 0.3%
Under Contract (includes Contingent and Pending)	2,693	3,818	+ 41.8%	25,827	34,252	+ 32.6%
Closed Sales	2,850	3,283	+ 15.2%	24,266	30,983	+ 27.7%
Median Sales Price*	\$185,000	\$215,000	+ 16.2%	\$160,000	\$165,000	+ 3.1%
Average Sales Price*	\$289,431	\$321,271	+ 11.0%	\$246,485	\$251,378	+ 2.0%
Percent of Original List Price Received*	90.7%	94.6%	+ 4.3%	87.9%	91.3%	+ 3.9%
Average Market Time	138	102	- 25.7%	151	127	- 16.0%
Inventory of Homes for Sale at Month End	18,575	12,167	- 34.5%	--	--	--

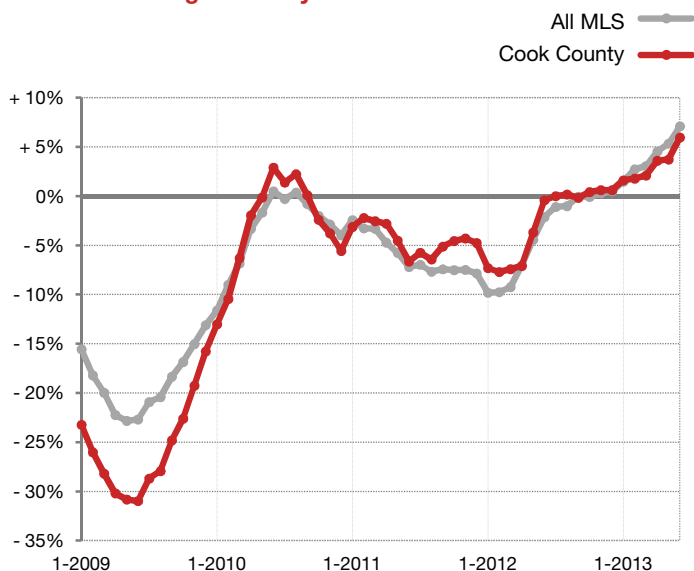
Attached Single-Family

	June			Trailing 12 Mos.		
	6-2012	6-2013	+ / -	6-2012	6-2013	+ / -
New Listings	3,582	3,834	+ 7.0%	41,209	39,454	- 4.3%
Under Contract (includes Contingent and Pending)	2,253	3,169	+ 40.7%	20,985	28,410	+ 35.4%
Closed Sales	2,341	2,778	+ 18.7%	19,583	25,875	+ 32.1%
Median Sales Price*	\$175,000	\$205,000	+ 17.1%	\$148,500	\$157,000	+ 5.7%
Average Sales Price*	\$242,583	\$267,229	+ 10.2%	\$217,886	\$230,840	+ 5.9%
Percent of Original List Price Received*	90.1%	94.9%	+ 5.3%	87.2%	91.5%	+ 5.0%
Average Market Time	160	104	- 35.3%	177	131	- 26.1%
Inventory of Homes for Sale at Month End	14,436	8,093	- 43.9%	--	--	--

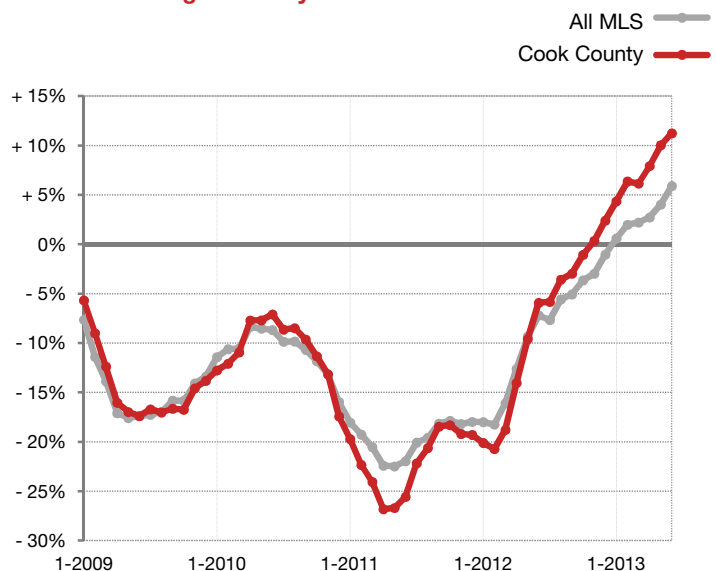
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from Midwest Real Estate Data LLC. Powered by 10K Research and Marketing.