

Local Market Update – September 2015

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
RESIDENTIAL ACTIVITY ONLY | Data current as of October 14, 2015



Cook County

- 2.2%

Change in
New Listings
All Properties

+ 6.7%

Change in
Closed Sales
All Properties

- 11.4%

Change in
Inventory of Homes
All Properties

Detached Single-Family

	September			Trailing 12 Mos.		
	9-2014	9-2015	+ / -	9-2014	9-2015	+ / -
New Listings	5,294	5,295	+ 0.0%	56,629	61,290	+ 8.2%
Under Contract (includes Contingent and Pending)	2,525	3,131	+ 24.0%	30,814	34,544	+ 12.1%
Closed Sales	2,703	3,017	+ 11.6%	31,269	33,036	+ 5.7%
Median Sales Price*	\$200,000	\$210,000	+ 5.0%	\$190,000	\$209,000	+ 10.0%
Average Sales Price*	\$289,631	\$292,707	+ 1.1%	\$283,042	\$298,888	+ 5.6%
Percent of Original List Price Received*	93.2%	93.8%	+ 0.6%	93.5%	92.8%	- 0.7%
Average Market Time	87	89	+ 2.3%	95	98	+ 3.2%
Inventory of Homes for Sale at Month End	16,015	14,239	- 11.1%	--	--	--

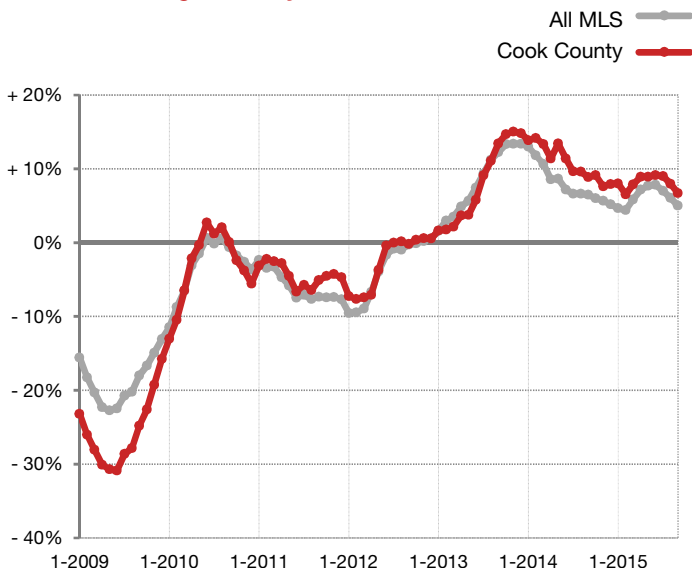
Attached Single-Family

	September			Trailing 12 Mos.		
	9-2014	9-2015	+ / -	9-2014	9-2015	+ / -
New Listings	4,174	3,960	- 5.1%	43,273	45,517	+ 5.2%
Under Contract (includes Contingent and Pending)	1,994	2,220	+ 11.3%	26,431	28,374	+ 7.4%
Closed Sales	2,341	2,365	+ 1.0%	26,972	27,797	+ 3.1%
Median Sales Price*	\$198,000	\$218,000	+ 10.1%	\$196,000	\$218,000	+ 11.2%
Average Sales Price*	\$266,079	\$286,597	+ 7.7%	\$267,659	\$285,942	+ 6.8%
Percent of Original List Price Received*	94.6%	94.8%	+ 0.2%	95.1%	94.7%	- 0.4%
Average Market Time	76	74	- 2.6%	84	79	- 6.0%
Inventory of Homes for Sale at Month End	10,074	8,866	- 12.0%	--	--	--

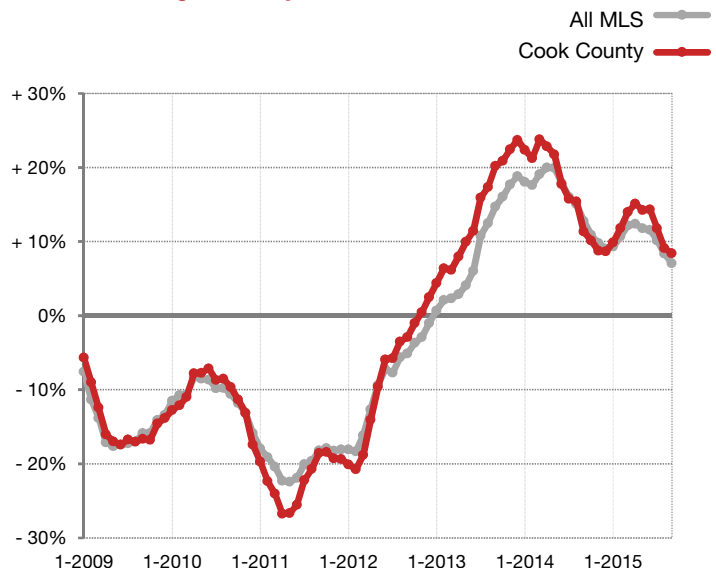
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from Midwest Real Estate Data LLC. Powered by 10K Research and Marketing.