

Local Market Update – October 2015

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
RESIDENTIAL ACTIVITY ONLY | Data current as of November 14, 2015



Cook County

- 0.5%

Change in
New Listings
All Properties

- 1.2%

Change in
Closed Sales
All Properties

- 12.2%

Change in
Inventory of Homes
All Properties

Detached Single-Family

	October			Trailing 12 Mos.		
	10-2014	10-2015	+ / -	10-2014	10-2015	+ / -
New Listings	5,023	5,053	+ 0.6%	57,260	61,377	+ 7.2%
Under Contract (includes Contingent and Pending)	2,611	3,019	+ 15.6%	30,764	34,510	+ 12.2%
Closed Sales	2,723	2,764	+ 1.5%	31,059	33,104	+ 6.6%
Median Sales Price*	\$194,900	\$204,900	+ 5.1%	\$192,000	\$210,000	+ 9.4%
Average Sales Price*	\$282,364	\$283,610	+ 0.4%	\$285,271	\$298,944	+ 4.8%
Percent of Original List Price Received*	92.3%	92.6%	+ 0.3%	93.4%	92.8%	- 0.6%
Average Market Time	94	94	0.0%	95	98	+ 3.2%
Inventory of Homes for Sale at Month End	15,660	13,930	- 11.0%	--	--	--

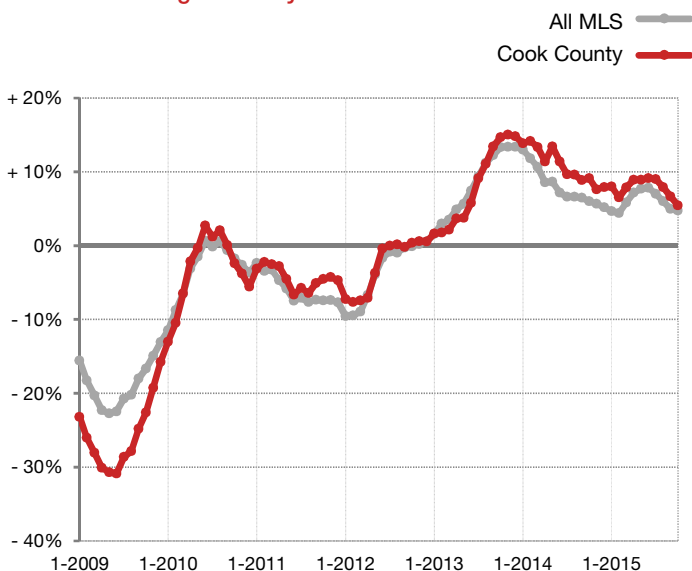
Attached Single-Family

	October			Trailing 12 Mos.		
	10-2014	10-2015	+ / -	10-2014	10-2015	+ / -
New Listings	3,404	3,332	- 2.1%	43,422	45,459	+ 4.7%
Under Contract (includes Contingent and Pending)	1,941	2,294	+ 18.2%	26,285	28,522	+ 8.5%
Closed Sales	2,303	2,201	- 4.4%	26,860	27,709	+ 3.2%
Median Sales Price*	\$185,500	\$196,000	+ 5.7%	\$198,000	\$220,000	+ 11.1%
Average Sales Price*	\$260,693	\$268,901	+ 3.1%	\$268,976	\$286,691	+ 6.6%
Percent of Original List Price Received*	94.3%	94.5%	+ 0.2%	95.0%	94.7%	- 0.3%
Average Market Time	81	77	- 4.9%	83	79	- 4.8%
Inventory of Homes for Sale at Month End	9,711	8,358	- 13.9%	--	--	--

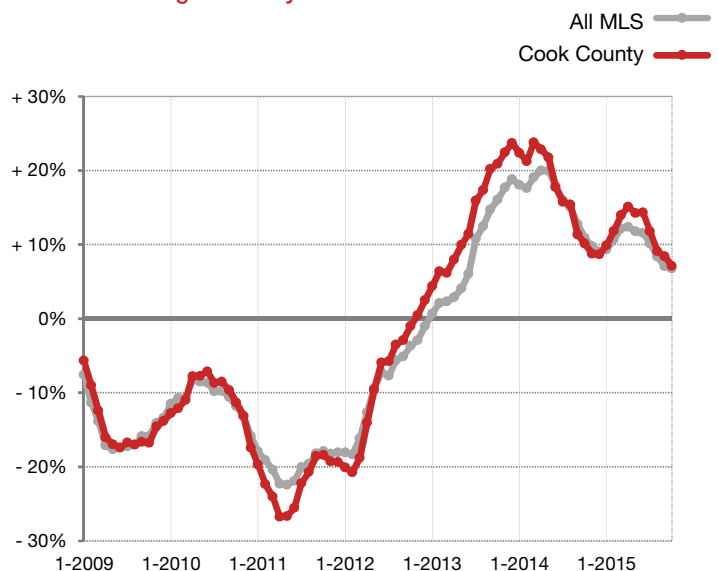
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from Midwest Real Estate Data LLC. Powered by 10K Research and Marketing.