

Local Market Update – January 2016

A RESEARCH TOOL PROVIDED BY MIDWEST REAL ESTATE DATA LLC
RESIDENTIAL ACTIVITY ONLY | Data current as of February 14, 2016



Cook County

- 0.1%

Change in
New Listings
All Properties

+ 5.4%

Change in
Closed Sales
All Properties

- 15.9%

Change in
Inventory of Homes
All Properties

Detached Single-Family

	January			Trailing 12 Months		
	1-2015	1-2016	+ / -	1-2015	1-2016	+ / -
New Listings	4,146	4,246	+ 2.4%	58,211	61,563	+ 5.8%
Under Contract (includes Contingent and Pending)	2,178	2,522	+ 15.8%	30,890	34,688	+ 12.3%
Closed Sales	1,774	1,940	+ 9.4%	30,649	33,388	+ 8.9%
Median Sales Price*	\$170,000	\$189,950	+ 11.7%	\$195,000	\$212,500	+ 9.0%
Average Sales Price*	\$250,564	\$289,077	+ 15.4%	\$287,943	\$302,766	+ 5.1%
Percent of Original List Price Received*	90.6%	92.4%	+ 2.0%	93.0%	93.1%	+ 0.1%
Average Market Time	111	114	+ 2.7%	96	98	+ 2.1%
Inventory of Homes for Sale at Month End	13,114	11,188	- 14.7%	--	--	--

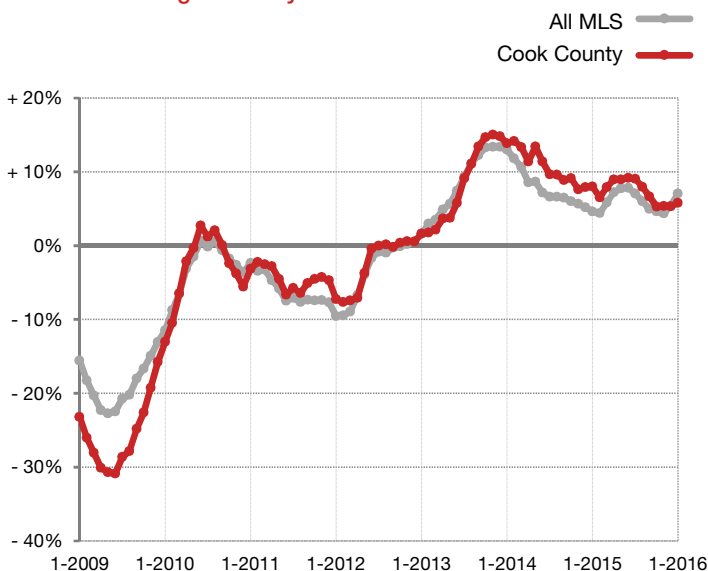
Attached Single-Family

	January			Trailing 12 Months		
	1-2015	1-2016	+ / -	1-2015	1-2016	+ / -
New Listings	3,124	3,018	- 3.4%	43,913	45,279	+ 3.1%
Under Contract (includes Contingent and Pending)	1,861	1,961	+ 5.4%	26,339	28,576	+ 8.5%
Closed Sales	1,370	1,375	+ 0.4%	26,459	27,880	+ 5.4%
Median Sales Price*	\$184,000	\$190,000	+ 3.3%	\$201,000	\$220,000	+ 9.5%
Average Sales Price*	\$258,276	\$258,341	+ 0.0%	\$272,976	\$287,098	+ 5.2%
Percent of Original List Price Received*	92.8%	93.3%	+ 0.5%	94.8%	94.8%	0.0%
Average Market Time	94	93	- 1.1%	82	79	- 3.7%
Inventory of Homes for Sale at Month End	7,884	6,461	- 18.0%	--	--	--

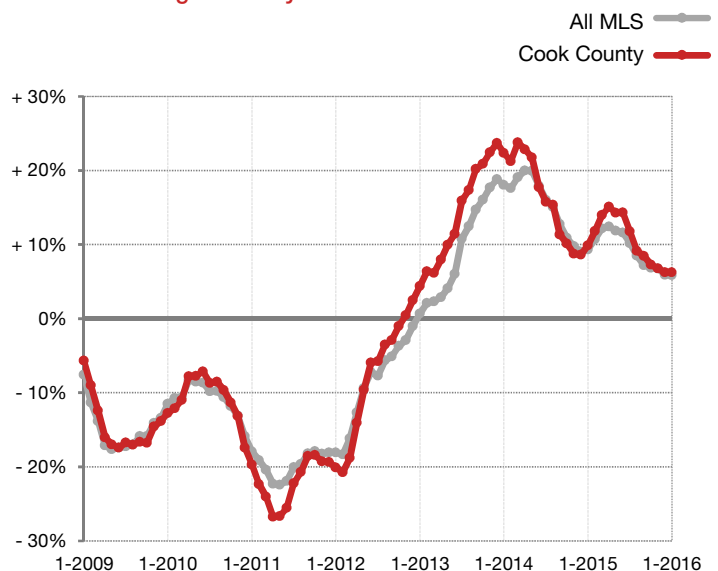
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Detached Single-Family



Attached Single-Family



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from Midwest Real Estate Data LLC. Powered by ShowingTime 10K.